



## Roanoke City and County/Salem CoC (VA-502) 2024 – 2025 Continuum of Care Rating and Review Procedure

For the FY 2024 and 2025 CoC Consolidated Grant Competition, the CoC Ranking Committee will review new and renewal project applications to determine if they meet the following project quality threshold requirements with clear and convincing evidence. The housing and services proposed must be appropriate to the needs of the program participants and the community.

**Renewal projects** will be scored and ranked using the rubric shown in Attachment 1.

Scoring criteria showed in Attachment 1 include consideration of factors relevant to renewal applications that are in alignment with the HUD System Performance Measures, including:

- % permanent housing exit destinations
- % increasing total income
- % receiving benefits at exit
- % of households who do not return to homelessness within two years of exit
- Severity of needs and vulnerabilities experienced by program participants
- Cost effectiveness of the project
- Organization drawdown rates
- Frequency and/or amount of funds recaptured by HUD
- Services to specialized populations, including youth, victims of domestic violence, families with children, persons experiencing chronic homelessness, and veterans

**New projects** will be scored as shown in Attachment 2. Scoring for new projects will be distributed as follows:

- Program description and design
- Management of program
- Agency capacity and performance history
- Fiscal management
- Budget
- Scoring criteria shown in Attachment 2 include consideration of factors relevant to new applications that are required or encouraged by HUD, including:
  - Organization drawdown rates
  - Services to specialized populations, including youth, victims of domestic violence, families with children, persons experiencing chronic homelessness, and veterans
- For housing projects, formal partnerships with healthcare organizations

# FY 2024 CoC Ranking Sheet – PSH

## Permanent Supportive Housing (Including Legacy + Shelter Plus Care)

Reviewer:	Proposal:		
Scoring Elements		Point Values	Score
<p>1. The percentage of persons who remained in permanent housing program as of the end of the operating year or exited to permanent housing (subsidized or unsubsidized). HUD standard is 80%. Max points =30. <b>Total number of individuals served:</b> <b>Number of individuals who accomplished this measure:</b> <b>Percentage achieving measure:</b> <b>(Source: System Performance Measure 7, Clarity Report)</b></p>	<p>Housing Results: 90-100% = 30 points 80-89% =20 points 70-79% = 10 points 0-69% = 0 points</p>		
<p>2. The percentage of persons age 18 and older who increased their total income (from all sources) at program exit. Max. points =20 <b>Total number of adults leavers:</b> <b>Number of adults who accomplished this measure:</b> <b>Percentage achieving measure:</b> <b>(Source: HUD APR, Question 19a2)</b></p>	<p>Income Results: 80-100% = 20 points 50-79% = 10 points 0-49% = 0 points</p>		
<p>3. Percentage of adults receiving benefits at program exit. HUD Standard = 56%. Max. points = 10 <b>Total number of adults exiting:</b> <b>Total number of adults exiting with benefits:</b> <b>Percentage of adults exiting with benefits:</b> <b>(Source: HUD APR, Question 20b)</b></p>	<p>Mainstream Benefits: 80-100% = 10 points 50-79% = 5 points 0-49% = 0 points</p>		
<p>4. Percentage of households who do NOT return to homelessness (i.e., get a new homeless certification) within two years of exiting the program. HUD Standard 95%. Max. points = 20 <b>Total number of persons who exited to permanent housing destination (2 years prior):</b> <b>Number of returns in 2 years:</b> <b>Percentage of returns in 2 years:</b> <b>(Source: Clarity Report - Exits to Permanent Housing with Return to Homelessness)</b></p>	<p>Return to Homelessness: 0-5% = 20 points 6-49% = 10 points 49-100% = 0 points</p>		
<p>5. Cost effectiveness: average cost per household served Max. points = 15 <b>Total project spending:</b> <b>Total number of households served:</b> <b>Average cost per household:</b> <b>(Source: CoC project spending report and CoC APR, Question 8a)</b></p>	<p>Cost Effectiveness (PSH): ≤ \$8,000 = 15 points ≥ \$8,000 = 0 points</p>		
<p>6. Average CE-VAT score of individuals and families served during the operating year. Max. points = 15 <b>Total number of individuals with completed CE-VAT assessment:</b> <b>Average score of those with completed assessment:</b> <b>(Source: HMIS custom report)</b></p>	<p>Vulnerability Results: ≥ 20 = 15 points ≤ 19.9 = 0 points</p>		
<p>7. Percentage of people that were served who were categorized as chronically homeless at intake. Max. points = 5 <b>Total number of individuals served:</b> <b>Total number of individuals who were categorized as chronically homeless:</b> <b>Percentage of individuals categorized as chronically homeless:</b> <b>(Source: CoC APR Question 26b)</b></p>	<p>Chronically Homeless: ≥75% = 5 points ≤74% = 0 points</p>		

<p>8. Percentage of households served who were categorized as households with children.  Max. points = 5  <b>Total number of households served:</b>  <b>Number of households with children:</b>  <b>Percentage of households with children:</b>  (Source: CoC APR Question 8a)</p>	Homeless Families: ≥75% = 5 points ≤74% = 0 points	
<p>9. Project summary was clear and funding for objectives is reasonable for number of outcomes.  Max. points = 10</p>	Max. points = 10 points.	
<p>10. Project summary included detailed budget and budget narrative. Match is documented, budget narrative included, itemized budget is clear.  Max. points = 20</p>	All elements are included = 20 points.	
Maximum points available = 150		
Total Points Received by Proposal:		
Comments:		
Reviewer Signature:	Date:	

# FY 2024 CoC Ranking Sheet – SSO

## Supportive Services Only (Street Outreach)

Reviewer:	Proposal:		
Scoring Elements	Point Values	Score	
<p>1. The percentage persons placed into housing (Emergency Shelter, TH or PH) as a result of the street outreach program during the operating year. Max points =50. <b>Total number of persons exiting during the operating year:</b> <b>Total number of persons placed into housing during the operating year:</b> <b>Percentage of persons placed into housing during the operating year:</b> <b>(Source: HUD APR, Question 23 a&amp;b)</b></p>	<p>Housing Results: 75-100% = 50 points 60-74% =40 points 46-59% = 30 points 31-45% = 20 points 0-30% = 0 points</p>		
<p>2. The percentage of households who do NOT return to the street or, having exited shelter, return to homelessness (street or shelter) within two years of exiting the program. HUD Standard 95% Max. points =15 <b>Total number of persons who exited to permanent housing destination two years prior: Number of returns in two years: Percentage of returns to homelessness:</b> <b>(Source: System Performance Measure 2, Clarity Report)</b></p>	<p>Returns to Homelessness: 0-5% = 15 points 6-20% = 10 points 21-30% = 5 points 31-100%=0 points</p>		
<p>3. Percentage of people that were served who were categorized as chronically homeless at intake. Max. points = 10 <b>Total number of client served during operating year:</b> <b>Total number of chronically homeless clients served during operating year:</b> <b>Percentage of people served who were categorized as chronically homeless:</b> <b>(Source: CoC APR Question 26b)</b></p>	<p>Chronically Homeless: ≥50% = 10 points ≤49% = 0 points</p>		
<p>4. Percentage of people entered with service connection need for whom that connection is recorded. Max. points = 15 <b>Total number of clients served during operating year:</b> <b>Total number of clients with service connection need for whom that connection is recorded:</b> <b>Percentage of clients with service connection need for whom that connection is recorded:</b> <b>(Source: HUD APR, Question 7)</b></p>	<p>Service Connections: ≥75% = 15 points ≤74% = 0 points</p>		
<p>5. Cost effectiveness: average cost per household served Max. points = 15 <b>Total project spending:</b> <b>Total number of households served:</b> <b>Average cost per household:</b> <b>(Source: CoC project spending report and CoC APR, Question 8a)</b></p>	<p>Cost Effectiveness (SO): ≤ \$500 = 15 points ≥ \$500 = 0 points</p>		
<p>6. Average CE-VAT score of individuals and families served during the operating year. Max. points = 15 <b>Total number of individuals with completed CE-VAT assessment:</b> <b>Average score of those with completed assessment:</b> <b>(Source: HMIS custom report)</b></p>	<p>Vulnerability Results: ≥ 15 = 15 points ≤ 14.9 = 0 points</p>		
<p>7. Project summary was clear and funding for objectives is reasonable for number of outcomes. Max. points = 10</p>	<p>Max. points = 10 points.</p>		

8. Project summary included detailed budget and budget narrative. Match is documented, budget narrative included, itemized budget is clear. Max. points = 20	All elements are included = 20 points.	
Maximum points available = 150		
Total Points Received by Proposal:		
Comments:		
Reviewer Signature:	Date:	

# FY 2024 CoC Ranking Sheet – SSO

## Supportive Services Only (Excludes Street Outreach)

Reviewer:	Proposal:		
Scoring Elements	Point Values	Score	
<p>1. The percentage who exited to permanent housing (subsidized or unsubsidized) during the operating year. HUD standard is 80%. Max points =30. <b>Total number of individuals exiting:</b> <b>Total number of individuals exiting to permanent housing destinations:</b> <b>Percentage exiting to permanent housing destinations:</b> (Source: ESG CAPER Report, Question 23a &amp; b)</p>	<p>Housing Results: 80-100% = 30 points 60-79% =20 points 49-69% = 10 points 0-48% = 0 points</p>		
<p>2. The percentage of persons age 18 and older who increased their total income (from all sources) at program exit. Max. points =20 <b>Total number of adults exiting during operating year:</b> <b>Total number of adults increasing income at program exit:</b> <b>Percentage of adults increasing income at program exit:</b> (Source: HUD APR, Question 19a2)</p>	<p>Income Results: 80-100% = 20 points 50-79% = 10 points 0-49% = 0 points</p>		
<p>3. Percentage of adults receiving benefits at program exit. HUD Standard = 56%. Max. points = 10 <b>Total number of adults exiting:</b> <b>Total number of adults with benefits at exit:</b> <b>Percentage of adults with benefits at exit:</b> (Source: HUD APR, Question 20b)</p>	<p>Mainstream Benefits: 80-100% = 10 points 50-79% = 5 points 0-49% = 0 points</p>		
<p>4. Cost effectiveness: average cost per household served. Max. points = 15 <b>Total project spending:</b> <b>Total number of households served:</b> <b>Average cost per household:</b> (Source CoC project spending report and CoC APR, Question 8a)</p>	<p>Cost Effectiveness (SSO): ≤ \$500 = 15 points ≥ \$500 = 0 points</p>		
<p>5. Average CE-VAT score of individuals and families served during the operating year. Max. points = 15 <b>Total number of individuals with completed CE-VAT assessment:</b> <b>Average score of those with completed assessment:</b> (Source: HMIS custom report)</p>	<p>Vulnerability Results: ≥ 15 = 15 points ≤ 14.9 = 0 points</p>		
<p>6. Percentage of people that were served who were categorized as chronically homeless at intake. Max. points = 10 <b>Total number of individuals served during program year:</b> <b>Total number of individuals categorized as chronically homeless:</b> <b>Percentage of individuals categorized as chronically homeless:</b> (Source: CoC APR Question 26b)</p>	<p>Chronically Homeless: ≥50% = 10 points ≤49% = 0 points</p>		
<p>7. Percentage of households served who were categorized as households with children. Max. points = 10 <b>Total number of households served during program year:</b> <b>Number of households served who were categorized as households with children:</b> <b>Percentage of households served who were categorized as households with children:</b> (Source: CoC APR Question 8a)</p>	<p>Homeless Families: ≥75% = 10 points ≤74% = 0 points</p>		
<p>8. Project summary was clear and funding for objectives is reasonable for number of outcomes. Max. points = 10</p>	<p>Max. points = 10 points.</p>		

<p>9. Project summary included detailed budget and budget narrative. Match is documented, budget narrative included, itemized budget is clear. Max. points = 20</p>	<p>All elements are included = 20 points.</p>	
<p>Maximum points available = 140</p>		
<p>Total Points Received by Proposal:</p>		
<p>Comments:</p>		
<p>Reviewer Signature:</p>	<p>Date:</p>	